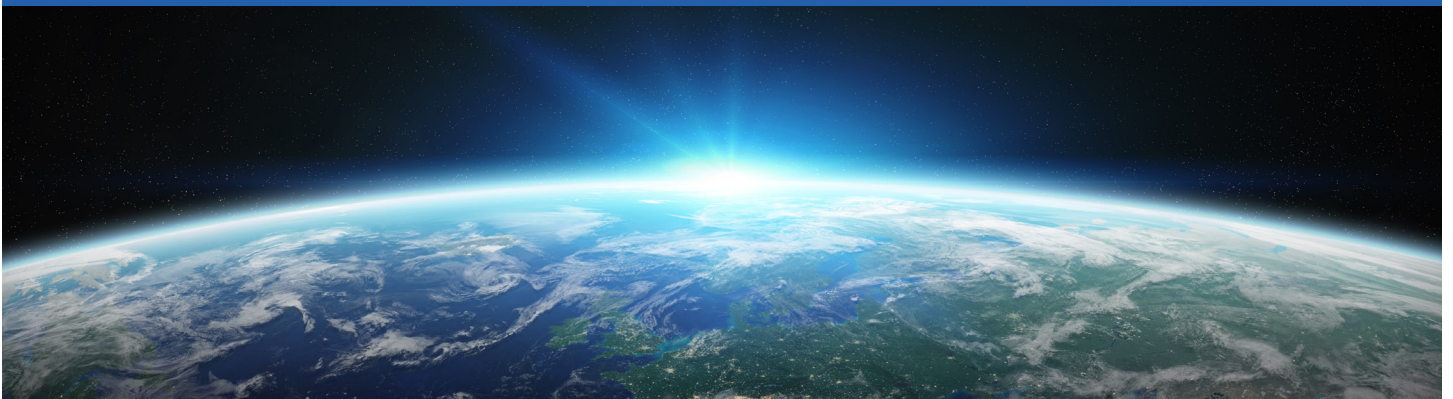




# Capabilities Statement



**2022**

**Quality**

**Well Executed**



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## **Corporate Profile**

Linxx Global Solutions, Inc. (Linxx) was a service-disabled, veteran-owned small business until the spring of 2015 when we became an employee-owned company, or Employee Stock Ownership Plan (ESOP). We have contract service support offices across the United States and deploy hundreds of training specialists around the world in support of the U.S. Department of State (DOS). Our growing national and international business operations are managed from our corporate headquarters in Virginia Beach, Virginia. Over the last 15 years, Linxx has offered a wide range of training, security, professional staffing, program management, and logistics services support around the world. We support all branches of the Department of Defense (DOD), the National Aeronautics and Space Administration (NASA), the intelligence community, the Department of Homeland Security (DHS), and other federal, state, and local agencies. Linxx delivers value in four primary ways:

- Recruit, deploy, and manage special skill sets on and off government and commercial customer sites.
- Analyze challenges, develop solutions, and deliver effective outcomes.
- Provide program management support for human services-centric federal contracts.
- Create innovative technology-based learning products and mission support consulting products.

## **Strategic Business Relationships**

Linxx is committed to executing federal contract business and commercial business in an ethical and customer-focused manner. We consistently earn high marks for performance efficiency, cost management, and responsiveness from our customers and teaming partners. We take considerable pride in our sustained track record of program management excellence and our Lean Six Sigma centered approach to quality assurance. For our federal business engagement strategy, Linxx seeks to team with small and large, rapidly growing companies focused on building a winning formula through high-value strategic relationships.

## **Corporate Quality Assurance and Quality Control (QA/QC)**

To ensure the highest quality of program management, risk mitigation, and site performance, we recruit, screen, and employ individuals with superior professional records and high moral standards. Linxx applies Lean Six Sigma and any contract specific, Government required, quality surveillance discipline. We have established sophisticated QA/QC protocols to ensure sustained, high-value deliverables for our customers and teaming partners. All Linxx executives and program managers are Lean Six Sigma trained professionals. Our financial systems are sound and routinely receive high grades in all accounting performance categories during annual audits and Defense Contract Audit Agency (DCAA) pre-award audits.

Corporate Past Performance

Our published past performance ratings are consistently superior, and our customer responses to Government contracting inquiries consistently rate us as an exceptional company in the federal marketplace. Linxx delivers value, interacts smoothly with all levels of government liaison, and provides insightful and cost effective solutions. Linxx is truly a strategic partner focused on our customer's mission and success!



### **Corporate Capacity**

Linxx is a matrix-organized company with cross-trained staff at every level of professional activity. Our approach to business operations reduces staff overhead costs, fully leverages the talent of every staff member, ensures smooth workflow, and results in timely delivery of internal and external projects. We've invested in a hand-picked business development team recruited from other successful major defense industry firms. This team is routinely and successfully processing and supporting the data call demand signals of no less than nine strategic primes at any given time. Linxx formally and informally mentors and partners with all set-aside categories of small business.

### **Federal Contract Vehicles**

- Global Antiterrorism Training Assistance (GATA): The GATA program trains civilian security and law enforcement personnel from partner nation governments in police procedures that deal with terrorism.
- SeaPort-e NextGen: SeaPort-e Next Gen, furthers the Navy's Seapower 21 objective to increase efficiency and al low for tailoring services according to the needs of geographically-dispersed organizations with significantly diverse product area requirements and missions. Linxx is a small business on this platform.
- Naval Education Training Center (NETC) Naval Training Products and Services (NTPS) MAC: This IDIQ contract provides education training products and services for NETC in conjunction with the Naval Education Training and Professional Development and Technology Center.
- Joint Force Development Services (JFDSS): The mission of JFDSS is to develop and enable trained, ready, and adaptable joint and coalition forces for the regional and functional Combatant Commanders. We are teamed with SAIC to provide integration of joint training and lessons learned; the training and development of Interagency and multinational capabilities; and the provision of global joint and multinational operations support.
- CNGT-Ops-Log IDIQ (DOD) Counternarcotics: The mission to provide operational, training and logistics support to counternarcotic operations worldwide.

### **Capabilities Summary**

Linxx operates a lean business model and has an excellent record of rational cost controls and growth management. We are dedicated to improving the security, safety, and well-being of Americans at home, and around the world through insightful analysis, creative product development, and exceptional customer service. Linxx employs intelligent, business-minded professionals who understand program management, services delivery management, risk mitigation, and quality assurance. Our service offerings are divided into three categories: Security, Training, and light Logistics.



## Security Services

Linxx has extensive past performance successfully delivering security services to include provider of the U.S. Navy's counter-piracy security training since 2006; International Traffic in Arms Regulations (ITAR)-sensitive inventory control in support of the U.S. Army Global War on Terrorism aviation initiatives; infrastructure security services for two NASA Research Centers; U.S. Coast Guard land/maritime security at six locations; Department of Homeland Security (DHS) security in New York and Connecticut; and several significant commercial client contracts worldwide. Linxx employs a comprehensive consultative approach that allows us to quickly target our client's specific needs and identifies their challenges.

- **Security Consulting:** Linxx believes a solid security solution must be comprehensive, coordinated, and cost-effective. The first step toward achieving these aims is to evaluate the threats, challenges, client expectations, and the physical and technical status quo. Security operations can be daunting when approached without a firm grasp on reality. A reality is comprised of validated risks, budget constraints, and external pressure to comply with industry norms and national security mandates. Linxx offers skilled, professional security advice delivered in the form of consulting products or ongoing consulting services support.
- **Security-Specific Training and Exercise Support:** Linxx delivers innovative security training across the United States and worldwide. Originally focused on maritime challenges, Linxx has broadened our base to include all types of infrastructure on land or at sea. We also provide exceptional service to commercial enterprises and corporate facilities. Linxx can assist our clients in assessing their level of competency in the context of their specific environment and mission. Training, education, and exercise support all combine to improve performance and increase an organization's return on their security investment.
- **Security Resources Support:** Linxx leverages our professional services division to gain access to top-tier security personnel. We recruit, vet, hire, and train security support personnel covering every facet of skill and knowledge. Our security management teams are handpicked leaders with exemplary track records of success. We are adept at analyzing gaps in security staffing resources, staff performance and capability, and staff leadership. We have a proven personnel and facility assessment process to repair and upgrade existing conditions, resulting in improved security plans and enhanced staff capabilities.
- **Security Focused General Contracting and Project Management:** Our clients are often best served by engaging Linxx as a general contractor for security infrastructure installation and testing. We are adept at project management and believe a well-designed security risk mitigation plan deserves cost and time efficient installation and upgrade project execution. Linxx is capable of coordinating and communicating with all subcontractors and vendors in accordance with our client's detailed master security plan.
- **Cyber/IT Security Services and Training:** Linxx provides cyber and Information Technology (IT) security services for select NASA research facilities as well as cyber/IT training to foreign nationals allied with the United States through our GATA services contract with the DOS. The cyber/IT piece dovetails nicely with the rest of our security offerings, allowing Linxx to evaluate our client's risks across the various layers of mitigation that exist to stop significant threats.



## Training Services

Linxx delivers the full spectrum of human developmental experience through curriculum development, tactical and technical instruction, and realistic tactical exercise support. We use qualified professionals to teach existing programs of instruction or develop new courseware and materials to meet our customer's specific needs. Our past performance ranges from basic and advanced tactical unit training to War College level professional education. We are well versed in live, virtual, and constructive training delivery.

- **Military Tactical Training:** Linxx currently provides tactical training to the U.S. Special Operations Command (USSO COM), Joint Special Operations Command (JSOC), all components of the Navy Expeditionary Combat Command (NECC), the DOS, and other federal agencies. Examples of courses we have designed and delivered include the following: Land Tactical Movement; Small Arms Training; Maritime Tactical Movement; Small-unit Tactics, Motorcade, and Convoy Tactics; Urban Patrolling and Urban Tactics; Counter-narcotics; Anti-terrorism; and Counter-surveillance.
- **Law Enforcement Training:** Linxx provides a wide range of law enforcement training and education, including but not limited to the following subjects: sensitive site exploitation, internet investigation, crime scene analysis, anti-terrorism planning, incident response, incident command, methods of entry, counter-narcotics investigation. Precision marksman/observer, VIP protection, and all weapons and tactics courses associated with standard and special unit law enforcement missions.
- **Curriculum Design:** Linxx certified curriculum developers design innovative, multi-functional course curriculum supported by practical work, challenging exercise play, and validation through testing. We work from the unit's mission backward to derive all individual and collective tasks, required technical knowledge, and mission performance requirements. Linxx can train-the-trainer to assist customers in cadre development and professional growth in the areas of curriculum development, instructional delivery, and course management.
- **Realistic Exercise Support:** Linxx can design, develop, and deliver a wide range of realistic exercise support services. We provide full curriculum reinforcing scenarios, scripted role playing, special effects, atmospheric effects, and exercise management services. Linxx exercise project managers are all seasoned military or law enforcement professionals who understand how to blend realism and learning into a complex training event. Safety and relevancy are always considered when designing challenging environments and learning situations for students.



## Logistics Services

Linxx manages and directs logistics operations around the United States and in 21 countries overseas. Our high touch quality methodology is apparent in every logistics engagement we execute. Linxx excels at light, micro logistics support and can provide seasoned experts at every level of logistics performance. Linxx possesses a valid and up-to-date Export Control license and is fully aware of all laws, regulations, and restrictions regarding international business logistics operations.

- **Supply Chain Management:** Linxx is a process-driven company focused on the quality of execution at every level of performance. Modern supply chain management entails many elements within the field of logistics but promises a level of management competence that reduces risk, costs, and helps to streamline and guarantee delivery performance. Linxx exercises prudent supply chain management best practices whenever we accept a logistics engagement.
- **Purchasing/Procurement:** Linxx has a Defense Contract Management Agency (DCMA) approved procurement/purchasing system designed to evaluate demand signals from customers, and complete purchases of materials and equipment to standard with the quality requirements and budgetary constraints of our service contracts. Linxx vets and conducts due diligence on all supporting supply and service vendors. We audit our selected subcontractors on a regular basis to ensure compliance with our purchasing/procurement system, contract requirements, and all applicable federal, state, and local laws and regulations.
- **Inventory Control:** Linxx has considerable experience and documented past performance providing general and specialized inventory control services in the United States and around the world. We have managed the 24/7 control of sensitive export controlled aviation materials and assets, as well as managed proper and compliant inventory control of explosives and ammunition, weapons, and critical supplies. Linxx has a DCMA approved property management system.
- **Warehousing:** Linxx manages storage of short, mid, and long-term warehoused materials and equipment ensuring safe and appropriate receipt, inventory, and transfer. We currently use warehouses in several states to stage critical support inventory for ongoing U.S. Government operations and training.
- **Travel Management:** Linxx operates an efficient continuous flow of materials and personnel movement through the application of our travel management processes led by a dedicated team focusing on the movement of over 500 individual trips to 25 countries around the world every year.
- **Shipping/Receiving:** Linxx logistics contract deliverables routinely involve the shipping, tracking, and receiving of materials and equipment. Our robust financial strength and expertise at managing these outcomes mark us as a reliable provider in this area. Linxx provides this service globally.
- **Special Services:** Linxx is often tasked with providing special auxiliary or ancillary services in parallel with contracted work. These include but are not limited to providing locksmith services, weapons armorer services, medical services, catering services, and language services.



### **Management Experience**

At Linxx, our professional team provides the U.S. Government with superior service support. We have a strong Business Group management team whose members possess over 65 combined years of military operational experience, as well as over 50 combined years of government contracting business experience related to services design and delivery. Linxx is acutely aware that performance represents more than the sum of the statement of work and the list of deliverables. To ensure the highest quality of program management, risk mitigation, and contract site performance we recruit, screen, and employ individuals with honorable discharges, superior professional records, and high moral standards. Our employees are culturally aware and sensitive to our customer's expressed objectives and concerns.

### **Marty Strong – CEO & Chief Strategy Officer**

Mr. Strong is the CEO and Chief Strategy Officer for Linxx Global Solutions, Inc. He has a long track record of entrepreneurial business success, first as a portfolio manager with UBS, then as a senior VP for a large federal contracting firm, and since 2009 with Linxx. His primary daily focus is growing the company, seeking out new opportunities, and executing business strategy. Mr. Strong has a B.B.A, an M.A, and is a Lean Six Sigma Master Blackbelt. He is a combat veteran officer of the Navy SEAL Teams and published author.

### **Frank Brown – Director**

As Director, Mr. Brown is responsible for over five hundred contracting employees in over twenty locations in the United States and in multiple locations around the world. He directs an experienced team of senior leaders who manage programs focused on supporting the Department of Defense (DoD); the U.S. intelligence community; U.S. Department of Homeland Security; and other federal, state, and local agencies. Mr. Brown is a decorated retired Navy SEAL combat veteran and former tier 1 special mission unit team member. He holds a B.S. degree in Civil Engineering from Old Dominion University and is Program Management Professional, PMP certified.

### **Veronica Szabo - Director**

As Director, Ms. Szabo is responsible for over two hundred contracting employees in over twelve locations in the United States and in multiple locations around the world. She directs an experienced team who manage contracts focused on supporting the Department of Defense (DoD); the U.S. intelligence community; and the U.S. Department of Homeland Security. Ms. Szabo also leads our U.S. State Department GATA international antiterrorism program, one of the largest federal government training programs in existence. She is a U.S. Air Force veteran and has demonstrated technical competency and insight in every area of our business.

### **Bill Seith – Director Business Development**

As Director, Business Development, Mr. Seith is responsible for seeking, analyzing, and pursuing federal business. He is adept at all aspects of federal procurement, capture management, and bid and proposal project oversight. Mr. Seith directs internal resources as well as consultants, and teaming partners to evaluate new opportunities and win. Mr. Seith has an undergraduate degree in business and two graduate degrees. He is PMP certified project manager and a combat veteran of The Navy's elite SEAL Teams.





### **Winning Chronology**

Linxx Awarded GATA II U.S. State Department Training Contract (September 2017)

Linxx was awarded one of six prime positions on the GATA II U.S. State Department's global anti-terrorism training contract and immediately awarded a \$131.3M five-year task order. Linxx was a prime on the earlier version of this high visibility contract platform.

### **Linxx Awarded U.S. Navy Irregular Warfare Contract (2017)**

Linxx was awarded a \$3.9M recompetete of a contract held by the company continuously since 2009. The effort provides combatives, small arms, and small unit tactical training to five Navy Expeditionary Combat Command (NECC) units in addition to providing an embedded irregular warfare (IW) doctrinal expert in the NECC command staff.

### **Linxx Awarded U.S. Coast Guard Multi-Facility Security Contract (2017)**

Consolidation contract pulling all USCG facility armed and unarmed security under one operating contract. This contract is an 8A award to Alutiq and Linxx is their major subcontractor. Linxx manages a \$21M over five year portion providing security staffing and operations for six facilities.

### **Linxx Awarded U.S. Navy Small Arms Training Contract (2017)**

Linxx was awarded a \$3.1M new contract created by splitting one contract held by Engility into two separate solicitations. This contract provides small arms training expertise to all units associated with the Navy Expeditionary Combat Command (NECC).

### **Linxx Awarded U.S. Navy Explosive Ordnance Disposal (EOD) Training Contract (2017)**

Linxx was awarded a \$10.2M contract created by splitting one larger contract held by Engility into two separate solicitations. This contract provides training to Navy Expeditionary Combat Command's (NECC). The contract provides bomb disposal training expertise to all units associated with the Navy Expeditionary Combat Command (NECC).

### **Linxx Awarded U.S. Navy MTIS Training Contract (2017)**

Linxx was awarded a \$5.3M small unit tactics and leadership training contract designed to Navy Expeditionary Combat Command's (NECC) construction battalion personnel in preparation for humanitarian and other support roles in denied or combat designated areas around the world.

### **Linxx Awarded NASA Security Contract (2017)**

Linxx was the previous prime for this NASA GRC (Ohio) contract and teamed with Golden Security, a small Service- Connected, Disabled Veteran owned business, for the 2017 recompetete after NASA made the solicitation a set aside competition. Linxx is responsible for 45% (\$13M over five years) of the security staffing and operations on this contract.

### **Linxx Awarded U.S. Marine Corps Training Contract (2016)**

Linxx was awarded a \$1.3M training contract for special training focused on Marine Corps Special Operators stationed or training in Okinawa, Japan. Linxx personnel assist in individual and unit evaluations, exercise design and grading and unique training.

### **Linxx Awarded U.S. Coast Guard Maritime Facility Security Services Contract (2015)**

Linxx was awarded a \$2M, two-year security services contract to provide armed security officers at the remote port of Ketchikan in Alaska. Linxx responded to and successfully executed a USCG request for a twenty day mobilization to stand up the first contracted security capability at this USCG facility

### **Linxx Becomes an Employee-Owned Company – ESOP (2015)**

Linxx became an employee-owned company in late April 2015. This is an exciting event for management and all our employees. Sharing the positive business outcome and financial rewards with our dedicated professionals is a compelling way to strengthen an already dynamic company.



**Linxx Awarded U.S. Navy Riverine Training Continuum Program Contract (2014)**

Linxx was awarded the \$10.4M Riverine Training Continuum Program contract to support the Center for Security Forces (CENSECFOR) operating in the Camp Lejeune, North Carolina, Fleet Concentration Area.

**Linxx Awarded U.S. Navy Tactical Training and Irregular Warfare (IW) Staffing Support Contract (2014)**

Linxx was awarded a three-year, \$2M Navy Expeditionary Combat Command contract to provide Irregular Warfare (IW) training support and staff specialist augmentation.

**Linxx Awarded U.S. Coast Guard Maritime Facility Security Services Contract (2014)**

Linxx was awarded an \$11.8M, five-year security services contract to provide security officers at three separate U.S. Coast Guard facilities in northern and southern California.

**Linxx Awarded Joint Special Operations Command (JSOC) Exercise Support Contract (2014)**

Linxx competed for and won fifteen separate JSOC exercise contracts from 2009 to 2014 when the effort was converted into a three year contract. Linxx has been awarded 98% of all exercise support task orders from 2014 to 2017. \$3M over three years.

**Linxx Awarded U.S. State Department Special Program for Embassy Augmentation & Response - SPEAR (2014)**

Linxx was awarded a \$10M a year special training contract to train host nation anti-terror and counter-terror response forces designated to protect U.S. embassies and consulates in 26 high risk countries.

**Linxx Awarded U.S. State Department Mobile Security Detachment (MSD) Training Contract (2014)**

Linxx was awarded a \$5M a year training contract to support Office of Diplomatic Security, special response teams as they prepare for deployment to high risk and high threat areas around the world.

**Linxx Awarded Department of Homeland Security (DHS) Security Contract (2013)**

Linxx was awarded the \$29.7M security contract to protect restricted access research DHS facilities in New York state and Connecticut. Linxx assumed out subcontractor's contract share within six months of award and provides all the security staffing and management for the various facilities.

**Linxx Acquires U.S. State Department GATA I Training Contract from SAIC (2013)**

Linxx was the successful bidder on this contract divested by SAIC in preparation for creating LEIDOS. This acquisition placed Linxx on the large anti-terrorism training platform as one of three prime vendors.

**Linxx Awarded NASA Armstrong (California) Security Contract (2013)**

Linxx was awarded a five year, \$14M contract to provide specialized security services, staffing and security management for NASA at their Armstrong Research Facility collocated at Edwards AFB, California.

**Linxx Awarded NASA GRC (Ohio) Security Contract (2012)**

Linxx was awarded a five year, \$34M contract to provide specialized security services, staffing and security management for NASA at their John Glenn research facility (GRC) located near Cleveland Ohio.

**Linxx Awarded U.S. Navy Expeditionary Warfare Training Contract (2012)**

Linxx was awarded a three year, \$27M Navy expeditionary warfare training contract in Gulfport Mississippi. The contract trains multiple Navy expeditionary units and Naval Special Warfare support personnel in high risk tactics, weapons and leadership.

**Linxx Awarded U.S Navy Anti-Terrorism Training Contract (2011)**

Linxx is teamed with a small business prime and as the former incumbent on this contract was awarded 49% (\$24.8M over five years) of the Center for Security Forces (CENSECFOR) training contract responsibilities. Training involves ship boarding, leadership and planning, small unit tactics, ship tactical clearance, and weapons training.



**Linxx Awarded Navy Construction Battalion (Sea Bees) Training Contract (2011)**

Linxx was awarded a five year, \$30M training contract to prepare the Navy Expeditionary Combat Command's (NECC) Sea Bees by providing leadership and operational planning, base camp operations, small unit tactics, and weapons training. Contract locations are Gulfport Mississippi and Port Hueneme California.

**Linxx Awarded BAE Systems Security Contract (2010)**

Linxx was awarded a multi-year, \$6M security contract to protect U.S. Navy ships while in dry dock facilities for extended periods of repair. The support includes waterborne armed patrols and shore side facility access control. This began in Virginia and extended to Florida in late 2010.

**Linxx Awarded USSOCOM Leadership Training Contract (2010)**

Linxx was awarded a \$300K, Special Operations Secretary of Defense, Low Intensity Conflict (SOLIC) initiative to provide unique command level strategic planning, multi-agency interaction, and operational campaign planning education for foreign allies. The Linxx curriculum was developed, delivered in multiple course iterations, and then converted into an approved Navy course.

**Linxx Awarded U.S Navy MCAST Surveillance/ Counter Surveillance Training Contract (2010)**

Linxx was awarded a \$300K, one year contract to train Navy Expeditionary Combat Command's (NECC) personnel in trip planning, counter terrorism awareness, concealed carry weapons techniques, defensive and offensive driving, and survival in an urban environment overseas.

**Linxx Awarded Navy Combatives Training Contract (2009)**

Linxx was awarded a multi-year, \$1M training contract supporting the Navy's Center for Security Forces (CENSECFOR) mission to visit, board and if necessary, seize shipping and part of the Navy's effort to counter the drug trade, human trafficking, and WMD proliferation.

**Linxx Awarded ARINC CNTPO/U.S. Army Security Task Order – UAE (2009)**

Linxx was awarded a two year, \$10.4M Counter Narcotics Training Contract (CNTPO) U.S. Army task order to provide special screening and security for the upgrade of Russian attack helicopters slated to deploy in Afghanistan and Iraq as part of those country's air forces. The upgrade was conducted by ARINC and their subcontractor. Linxx ensured all USML controlled technology was accounted for and under observation 24/7.

**Linxx Awarded U.S Navy Vertical Board, Search & Seizure Training Contract (2006)**

Linxx awarded first large Navy training contract since the company was created. Five years and \$26.3M in value to support the Center for Security Forces (CENSECFOR). Training involves ship boarding, leadership and planning, small unit tactics, ship tactical clearance, and weapons training.